How to be a Great Coach for Your Team
Nancy Riesz, MBA, ACC

- Know Yourself

- What game are you playing?

- What does it take to win?

- How will you know you have won?

- Who are the players?

- Practice vs. Game time!

- Communicate...Communicate...Communicate

- It’s a Game
Action Ideas

It’s not how many ideas you have. What is important is how many YOU put into action.

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3. __________________________________________________________
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4. Learn more: Attend one of Nancy’s teleclasses
   Experience coaching with Nancy
   Receive an article Nancy has written
   Take an on-line assessment
   Request an employee turnover cost sheet

Signature: ____________________________ Date: ________________

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Scientist, coach, entrepreneur and author, Nancy Riesz works with executives to help their organizations increase their bottom line by valuing their most valuable asset - their people. A trend-setter and thought leader, Nancy shares her success catalyst strategies with her clients, audiences and readers leading them to create significant and sustainable outcomes. During 20+ years in the clinical laboratory and in-vitro diagnostics industry, Nancy earned a reputation for being a compelling leader by blending innovative business strategies with inspiration, challenge, humor and accountability. She applies this same expertise, enthusiasm and on-target analysis with her clients that consistently put her and her staff at the top of their industry, allowing them to achieve the results they desire more quickly. Author of People Count! Never Underestimate the Value of Your Employees, Nancy describes how to deliver top-line performance and improve bottom line results.

Nancy earned an MBA from Xavier University’s Executive MBA program, a certificate in Leadership Coaching from Georgetown University and a BS in Medical Technology from the University of Cincinnati. She is a certified coach by the International Coach Federation. Nancy is President of Success Catalyst, a certified Women Business Enterprise, which she founded in 1993.

Nancy developed the Mentoring program for Healthcare Businesswomen’s Association (HBA), Ohio chapter, received the President’s Award from the HBA Ohio Chapter in 2013 and the Leadership Excellence and Dedication (LEAD) Award in 2014. She also was recognized as Mentor of the Year by the Cincinnati USA Regional Chamber in 2014. Nancy is Past President of National Speakers Association – Indiana chapter and an Athena Award finalist in 2010. Nancy was a member of President’s Advisory Council, McDonnell Douglas Health Systems Company, an adjunct professor at Xavier University, a member of the Chapter Leadership Council of National Speakers Association and the Business Travelers Advisory Committee for Delta Air Lines. Nancy is also a Rotarian, Leadership Team Coordinator for Stephen Ministry at her parish, Leadership Chair of the Executive Women’s Golf Association, a United Way Ambassador, a Hospice of Cincinnati volunteer and a Teammate in Training for the Leukemia Society of America.

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